## Indiabulls

Indiabulls Real Estate Limited **Audited Consolidated Financial Results** for the quarter and year ended March 31, 2013

PART I (Rs. in Lakhs)

		Quarter ended			Year ended	
Particulars	31.03.2013	31.12.2012	31.03.2012	31.03.2013	31.03.2012	
	(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)	
1 Income from Operations						
Net Sales/ Income from Operations	40,916.70	32,595.63	44,099.21	128,957.60	137,781.98	
b) Other Operating Income	313.16	533.46	425.22	1,098.21	1,377.65	
Total Income from Operations	41,229.86	33,129.09	44,524.43	130,055.81	139,159.63	
2 Expenses						
a) Cost of Land, Plots, Constructed Properties and Others	20,329.33	14,197.90	27,784.44	60,880.05	83,165.72	
b) Employee benefits expense	1,260.60	1,319.59	1,241.39	5,574.76	4,968.39	
c) Depreciation and Amortisation Expenses	531.59	444.42	542.67	2,035.59	2,093.99	
d) Other Expenditure	5,919.70	4,474.95	4,918.98	16,741.12	12,361.48	
Total expenses	28,041.22	20,436.86	34,487.48	85,231.52	102,589.58	
3 Profit from Operations before Other Income, Finance Costs and Exceptional Items (1-2)	13,188.64	12,692.23	10,036.95	44,824.29	36,570.05	
4 Other Income	1,023.41	2,003.57	790.04	4,572.51	9,514.53	
5 Profit from ordinary activities before Finance Costs and Exceptional Items (3+4)	14,212.05	14,695.80	10,826.99	49,396.80	46,084.58	
6 Finance Costs	4,733.26	6,600.81	4,745.41	22,690.72	22,852.18	
7 Profit from Ordinary Activities after Finance Costs but before Exceptional Items (5-6)	9,478.79	8,094.99	6,081.58	26,706.08	23,232.40	
8 Exceptional items	-	-	-	-	-	
9 Profit from Ordinary Activities before tax (7+8)	9,478.79	8,094.99	6,081.58	26,706.08	23,232.40	
10 Tax expense (Including Deferred Tax)	3,450.22	3,088.50	303.69	9,159.57	6,413.09	
11 Net Profit from Ordinary Activities after tax (9-10)	6,028.57	5,006.49	5,777.89	17,546.51	16,819.31	
12 Extraordinary Items (net of tax expense Rs. Nil)	-	-	-	-	-	
13 Net Profit for the period / year (11-12)	6,028.57	5,006.49	5,777.89	17,546.51	16,819.31	
14 Share of Profit / (Loss) of Associates	(840.77)	(144.84)	(615.15)	(1,953.01)	(1,001.25	
15 Minority Interest	6.70	364.91	439.80	1,826.28	763.83	
16 Net Profit after Taxes, Minority Interest and Share of Profit / (Loss) of Associates (13+14+15)	5,194.50	5,226.56	5,602.54	17,419.78	16,581.89	
17 Paid-up Equity Share Capital (Face Value of Rs.2 per Equity Share)	8,480.21	8,480.21	9,480.21	8,480.21	9,480.21	
18 Reserves excluding Revaluation Reserves as per Balance Sheet of previous accounting year				669,409.02	708,272.85	
19 Earnings per Share before extraordinary items (Face Value of Rs.2 per Equity Share)						
-Basic (Rs)	1.17	1.17	1.17	3.74	3.73	
-Diluted (Rs)	1.17	1.17	1.16	3.73	3.72	
Earnings per Share after extraordinary items (Face Value of Rs.2 per Equity Share)						
-Basic (Rs)	1.17	1.17	1.17	3.74	3.73	
-Diluted (Rs)	1.17	1.17	1.16	3.73	3.72	
PART II						
A PARTICULARS OF SHAREHOLDING						
1 Public Shareholding						
- Number of Equity Shares	235,849,458	235,849,458	291,659,363	235,849,458	291,659,363	
- Percentage of Shareholding	55.62%	55.62%	61.53%	55.62%	61.53%	
2 Promoters and promoter group Shareholding						
a) Pledged / Encumbered						
-Number of shares	-	-	-	-	-	
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	
b) Non-encumbered						
-Number of shares	188,161,281	188,161,281	182,351,376	188,161,281	182,351,376	
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	
- Percentage of shares (as a % of the total share capital of the company)	44.38%	44.38%	38.47%	44.38%	38.47%	

<sup>1</sup> Indiabulls Real Estate Limited ("IBREL", "the Company") conducts its operations along with its subsidiaries and associate. The Consolidated financial statements are prepared in accordance with the principles and procedures for the preparation and presentation of Consolidated Accounts as set out in the Accounting Standard (AS 21) on "Consolidated Financial Statements" and other applicable Accounting Standards as notified by the Companies (Accounting Standards) Rules, 2006, as amended. The Investment in associate is accounted on "Equity Method". The consolidated financial statements are prepared by applying uniform

	tement of Assets and Liabilities (Consolidated - Audited) Particulars	As at March 31, 2013 (Audited)	(Rs. in Lak As at March 31, 201 (Audited)
Α	EQUITY AND LIABILITIES		
1	Shareholders' Fund		
	Share Capital	8,480.21	9,480.
	Reserves and Surplus	669,409.02	708,272
	Money received against share warrants	677,889.23	717,753
2	Share Application Money Pending Allotment	677,009.23	717,753
3	Minority Interest	23,589.15	69,142
	Preference Share Capital of Subsidiary Companies	25,769.11	25,769
4	Non Current Liabilities		
	Non Current Borrowings	182,799.90	188,872
	Deferred Tax Liabilities	104.91	193
	Other Long term liabilities	11,812.41	8,639
	Long-term provisions	363.11	37
	eng compensate	195,080.33	198,08
5	Current Liabilities	,	100,00
•	Short-term borrowings	_	
	Trade Payables	5,973.08	6,42
	Other current liabilities	335,593.22	195,41
	Short-term provisions	19,660.68	6,02
	onoream provisions		
	TOTAL - EQUITY AND LIABILITIES	361,226.98 1,283,554.80	207,858
;		361,226.98	207,858
	TOTAL - EQUITY AND LIABILITIES	361,226.98	207,85
	TOTAL - EQUITY AND LIABILITIES ASSETS	361,226.98	207,85
	TOTAL - EQUITY AND LIABILITIES ASSETS Non-current assets	361,226.98	207,85 1,218,60
	TOTAL - EQUITY AND LIABILITIES ASSETS Non-current assets Fixed Assets Tangible assets	361,226.98 1,283,554.80 31,502.81	207,85 1,218,60 32,24
	TOTAL - EQUITY AND LIABILITIES ASSETS Non-current assets Fixed Assets Tangible assets Intangible assets	361,226.98 1,283,554.80 31,502.81 190.86	207,85 1,218,60 32,24 18
	TOTAL - EQUITY AND LIABILITIES ASSETS Non-current assets Fixed Assets Tangible assets	361,226.98 1,283,554.80 31,502.81 190.86 7,157.78	207,85 1,218,60 32,24 18
	TOTAL - EQUITY AND LIABILITIES ASSETS Non-current assets Fixed Assets Tangible assets Intangible assets	361,226.98 1,283,554.80 31,502.81 190.86 7,157.78 38,851.45	207,85 1,218,60 32,24 18 32,43
	TOTAL - EQUITY AND LIABILITIES  ASSETS  Non-current assets Fixed Assets  Tangible assets Intangible assets Intangible assets Capital work in progress  Non-current investments	361,226.98 1,283,554.80 31,502.81 190.86 7,157.78 38,851.45 526,243.61	207,85 1,218,60 32,24 18 32,43 490,92
	TOTAL - EQUITY AND LIABILITIES ASSETS Non-current assets Fixed Assets Tangible assets Intangible assets Capital work in progress Non-current investments Deferred Tax Assets	361,226.98 1,283,554.80 31,502.81 190.86 7,157.78 38,851.45 526,243.61 7,405.30	207,85 1,218,60 32,24 18 32,43 490,92 2,50
	TOTAL - EQUITY AND LIABILITIES  ASSETS  Non-current assets Fixed Assets Tangible assets Intangible assets (Capital work in progress  Non-current investments Deferred Tax Assets Long-term loans and advances	361,226.98 1,283,554.80 31,502.81 190.86 7,157.78 38,851.45 526,243.61 7,405.30 4,453.12	207,85 1,218,60 32,24 18 32,43 490,92 2,50 4,83
	TOTAL - EQUITY AND LIABILITIES ASSETS Non-current assets Fixed Assets Tangible assets Intangible assets Capital work in progress Non-current investments Deferred Tax Assets	361,226.98 1,283,554.80 31,502.81 190.86 7,157.78 38,851.45 526,243.61 7,405.30	207,85 1,218,60 32,24 18 32,43 490,92 2,50 4,83 3,68
1	TOTAL - EQUITY AND LIABILITIES ASSETS Non-current assets Fixed Assets Tangible assets Intangible assets Capital work in progress Non-current investments Deferred Tax Assets Long-term loans and advances Other non-current assets	361,226.98 1,283,554.80 31,502.81 190.86 7,157.78 38,851.45 526,243.61 7,405.30 4,453.12 2,478.21	207,85i 1,218,60: 32,24i 18 32,43: 490,92: 2,50: 4,83: 3,68: 501,94:
1	TOTAL - EQUITY AND LIABILITIES  ASSETS  Non-current assets Fixed Assets Tangible assets Intangible assets Capital work in progress  Non-current investments Deferred Tax Assets Long-term loans and advances Other non-current assets  Current Assets Current Investments	361,226.98 1,283,554.80 31,502.81 190.86 7,157.78 38,851.45 526,243.61 7,405.30 4,453.12 2,478.21 540,580.24	207,85i 1,218,60i 32,24i 184 32,43: 490,92; 2,500; 4,83; 3,68; 501,94;
1	TOTAL - EQUITY AND LIABILITIES  ASSETS  Non-current assets Fixed Assets Tangible assets Intangible assets Capital work in progress  Non-current investments Deferred Tax Assets Long-term loans and advances Other non-current assets  Current Investments Inventories	361,226.98 1,283,554.80 31,502.81 190.86 7,157.78 38,851.45 526,243.61 7,405.30 4,453.12 2,478.21 540,580.24	207,856 1,218,607 32,244 184 8 32,433 490,927 2,502 4,837 3,687 501,949
1	TOTAL - EQUITY AND LIABILITIES ASSETS Non-current assets Fixed Assets Tangible assets Intangible assets Capital work in progress  Non-current investments Deferred Tax Assets Long-term loans and advances Other non-current assets  Current Investments Inventories Trade Receivables	361,226.98 1,283,554.80 31,502.81 190.86 7,157.78 38,851.45 526,243.61 7,405.30 4,453.12 2,478.21 540,580.24	207,85i 1,218,60: 32,24i 18 32,43: 490,92: 2,50: 4,83: 3,68: 501,94: 2,011 511,07: 93,02:
1	TOTAL - EQUITY AND LIABILITIES  ASSETS  Non-current assets Fixed Assets Tangible assets Intangible assets Capital work in progress  Non-current investments Deferred Tax Assets Long-term loans and advances Other non-current assets  Current Investments Inventories	361,226.98 1,283,554.80 31,502.81 190.86 7,157.78 38,851.45 526,243.61 7,405.30 4,453.12 2,478.21 540,580.24 497,816.63 72,284.19 41,341.17	207,85i 1,218,60:  32,24i 18- 32,43: 490,92: 2,50: 4,83: 3,68: 501,94: 511,07: 93,022: 16,05-
1	TOTAL - EQUITY AND LIABILITIES ASSETS Non-current assets Fixed Assets Tangible assets Intangible assets Capital work in progress  Non-current investments Deferred Tax Assets Long-term loans and advances Other non-current assets  Current Investments Inventories Trade Receivables	361,226.98 1,283,554.80 31,502.81 190.86 7,157.78 38,851.45 526,243.61 7,405.30 4,453.12 2,478.21 540,580.24 497,816.63 72,284.19 41,341.17 91,613.18	207,856 1,218,601 32,244 184 8 32,433 490,927 2,501 4,837 3,687 501,948 2,010 511,077 93,026 16,056 61,412
1	TOTAL - EQUITY AND LIABILITIES  ASSETS  Non-current assets Fixed Assets Tangible assets Intangible assets Capital work in progress  Non-current investments Deferred Tax Assets Long-term loans and advances Other non-current assets  Current Investments  Current Investments Inventories Trade Receivables Cash and bank balances	361,226.98 1,283,554.80 31,502.81 190.86 7,157.78 38,851.45 526,243.61 7,405.30 4,453.12 2,478.21 540,580.24 497,816.63 72,284.19 41,341.17	207,856 1,218,601 32,244 184 8 32,433 490,927 2,501 4,837 3,687 501,948 2,010 511,077 93,026 16,056 61,412
3 1	TOTAL - EQUITY AND LIABILITIES  ASSETS  Non-current assets Fixed Assets Tangible assets Intangible assets Capital work in progress  Non-current investments Deferred Tax Assets Long-term loans and advances Other non-current assets  Current Investments Inventories Trade Receivables Cash and bank balances Short-term loans and advances	361,226.98 1,283,554.80 31,502.81 190.86 7,157.78 38,851.45 526,243.61 7,405.30 4,453.12 2,478.21 540,580.24 497,816.63 72,284.19 41,341.17 91,613.18	32,244 1,218,607 32,244 184 8 32,433 490,927 2,500 4,837 3,681 501,945 2,010 511,077 93,025 16,054 61,412 684,224

## Indiabulls Real Estate Limited (as standalone entity) Audited Financial Results for the quarter and year ended March 31, 2013

PARTI					(Rs. in Lakhs)	
Postudos		Quarter ended		Year ended		
Particulars	31.03.2013 (Audited)	31.12.2012 (Unaudited)	31.03.2012 (Audited)	31.03.2013 (Audited)	31.03.2012 (Audited)	
1 Net Sales/ Income from Operations	7,681.64	2,596.07	3,153.95	35,486.07	14,205.63	
2 Expenses						
a) Cost of Sales/Services	-	-	-	4,780.00	-	
b) Employees Cost	190.06	96.45	(210.46)	559.56	628.23	
c) Depreciation / Amortisation	84.99	84.54	83.28	333.31	319.45	
d) Other Expenditure	1,320.35	1,239.31	2,754.15	5,590.64	6,596.44	
Total Expenses	1,595.40	1,420.30	2,626.97	11,263.51	7,544.12	
3 Profit from Operations before Other Income, Finance Costs and Exceptional Items (1-2)	6,086.24	1,175.77	526.98	24,222.56	6,661.51	
4 Other Income	11,436.76	5,495.81	3,034.29	23,380.17	8,044.34	
5 Profit from ordinary activities before Finance Costs and Exceptional Items (3+4)	17,523.00	6,671.58	3,561.27	47,602.73	14,705.85	
6 Finance Costs 7 Profit from Ordinary Activities after Finance Costs but before Exceptional Items (5-6)	3,215.39 <b>14,307.61</b>	3,903.87 <b>2,767.71</b>	3,164.42 <b>396.85</b>	13,470.44 <b>34,132.29</b>	12,630.46 <b>2,075.39</b>	
8 Exceptional items	14,307.61	2,767.71	390.00	34,132.29	2,075.39	
9 Profit from Ordinary Activities before tax (7+8)	14,307.61	2,767.71	396.85	34,132.29	2,075.39	
10 Tax expense (Including Deferred Tax)	2,202.69	881.83	76.27	7,276.19	630.05	
11 Net Profit from Ordinary Activities after tax (9-10)	12,104.92	1,885.88	320.58	26,856.10	1,445.34	
12 Extraordinary Items (net of tax expense Rs. Nil)	12,104.32	1,005.00	320.36	20,030.10	1,773.34	
13 Net Profit for the period / year (11-12)	12,104.92	1,885.88	320.58	26,856.10	1,445.34	
14 Paid-up Equity Share Capital (Face Value of Rs.2 per Equity Share)	8,480.21	8,480.21	9,480.21	8,480.21	9,480.21	
15 Reserves excluding Revaluation Reserves and Debenture Redemption Reserve as per Balance Sheet of previous	0,400.21	0,400.21	3,400.21			
accounting year				541,287.98	562,744.68	
16 Debenture Redemption Reserve				19,371.50	6,025.89	
17 Earnings Per Share before extraordinary items (Face Value of Rs.2 per Equity Share)				19,57 1.50	0,023.03	
-Basic (Rs)	2.85	0.44	0.07	6.08	0.34	
-Diluted (Rs)	2.85	0.44	0.07	6.07	0.34	
Earnings Per Share after extraordinary items (Face Value of Rs.2 per Equity Share)	2.00	0	0.01	0.01	0.01	
-Basic (Rs)	2.85	0.44	0.07	6.08	0.34	
-Diluted (Rs)	2.85	0.44	0.07	6.07	0.34	
18 Debt Equity Ratio*				0.18	0.17	
19 Debt Service Coverage Ratio**				0.89	0.24	
20 Interest Service Coverage Ratio***				3.63	1.17	
Items exceeding 10% of Total Expenses						
Sales and Marketing Expenses	204.74	54.99	54.99	959.04	852.01	
Software Expenses	200.02	208.85	208.85	842.57	675.01	
Rent	605.60	671.98	671.98	2,613.52	2,505.55	
Bad Debts Written off	-	-	-	-	975.00	
*Debt Equity Ratio = Debt/Equity						
**Debt Service Coverage Ratio= PBIT/(Gross interest+Principal Repayment)						
***Interest Service Coverage Ratio= PBIT/Gross Interest PART II						
A PARTICULARS OF SHAREHOLDING		1		1		
1 Public Shareholding						
- Number of Equity Shares	235,849,458	235,849,458	291,659,363	235,849,458	291,659,363	
- Percentage of Shareholding	55.62%	55.62%	61.53%	55.62%	61.53%	
2 Promoters and promoter group Shareholding	00.0270	00.0270	01.0070	00.0270	01.0070	
a) Pledged/Encumbered						
-Number of shares	-	-	-	-	-	
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	
- ' "		l				
b) Non-encumbered						
-Number of shares	188,161,281	188,161,281	182,351,376	188,161,281	182,351,376	
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	
- Percentage of shares (as a % of the total share capital of the company)	44.38%	44.38%	38.47%	44.38%	38.47%	
B INVESTOR COMPLAINTS						
Pending at the beginning of the quarter	Nil					
Received during the quarter	22					
Disposed of during the quarter	22					
Remaining unresolved at the end of the quarter	Nil					

Notes to Financial Results:

1 The consolidated and standalone financial results of Indiabulls Real Estate Limited ('IBREL', "the Company") for the quarter and year ended March 31, 2013 have been reviewed by the Audit Committee and approved by the Board of Directors ("the Board") at its meeting held on April 25, 2013.

Sta	tement of Assets and Liabilities (Standalone - Audited)		(Rs. in Lakhs)
	Particulars	As at	As at
		March 31, 2013	March 31, 2012
		(Audited)	(Audited)
Α	EQUITY AND LIABILITIES		
	Shareholders' Funds		
	Share Capital	8,480.21	9,480.21
	Reserves and Surplus	560,659.48	568,770.57
	Money received against share warrants	-	-
		569,139.69	578,250.78
:	Share Application Money Pending Allotment	-	-
:	Non Current Liabilities		
	Non Current Borrowings	30,000.00	70,300.00
	Deferred Tax liabilities	-	-
	Long-term provisions	26.95	41.17
		30,026.95	70,341.17
	Current Liabilities		
	Short-term borrowings	7,719.00	12,541.90
	Trade Payables	28.80	86.84
	Other current liabilities	71,731.51	32,032.35
	Short-term provisions	9,797.28	1.53
		89,276.59	44,662.62
	TOTAL - EQUITY AND LIABILITIES	688,443.23	693,254.57
В	ASSETS		
	Non-current assets		
	Fixed Assets		
	Tangible assets	1,118.16	1,259.07
	Intangible assets	155.95	119.92
	Capital work in progress	26.85	-
		1,300.96	1,378.99
	Non-current investments	391,619.95	393,194.95
	Deferred Tax Assets	18.13	13.26
	Long-term loans and advances	86,541.50	92,120.20
	Other non-current assets	-	1,500.00
		478,179.58	486,828.41
1 :	Current Assets		,
	Current Investments	-	2,000.00
	Inventories	2,610.62	2,676.65
	Trade Receivables	1,556.94	42.81
	Cash and bank balances	3,634.46	2,314.33
	Short-term loans and advances	182,077.24	192,634.32
	Other current assets	19,083.43	5,379.06
		208,962.69	205,047.17
	TOTAL - ASSETS	688,443.23	693,254.57

- The Board of Directors of the Company at its meeting held on April 25, 2013 has declared an Interim Dividend of Rs. 2/- per share for the financial year 2012-13.
- 4 The Company bought back and extinguished an aggregate 5,00,00,000 (Five Crore) Equity Shares of Rs. 2/- each of the Company, during the Buy back which closed on December 14, 2012. These Equity Shares were bought back at an average price of Rs. 54.64 per share. Consequent to this, the Issued & Paid-up Equity Share Capital of the Company stood at Rs. 848,021,478/- (comprising of 424,010,739 Equity Shares of Rs. 2/- each). as at March 31, 2013.
- 5 Pursuant to and in terms of the Court approved Scheme of Arrangement (Scheme), Indiabulls Infrastructure Development Limited (IIDL), a subsidiary of the Company got amalgamated with Indiabulls Power Limited (IPL) with effect from April 01, 2012, the Appointed Date under the said Scheme. Also, in lieu of its shareholding in IIDL, the Company was allotted 21,90,50,000 fully paid equity shares in IPL in terms of the Scheme, during the quarter ended June 30, 2012.
- 6 Of the outstanding Secured, Redeemable, Non-Convertible Debentures (NCDs) issued by the Company and listed on the Wholesale Debt Market (WDM) segment of the National Stock Exchange of India Limited, the Company had repurchased NCDs of Rs. 42.00 Cr during the quarter ended June 30, 2012 and redeemed NCDs of Rs. 283.14 Cr during the quarter ended December 31, 2012. During the quarter ended September 30, 2012, CARE reaffirmed "CARE A+" (pronounced 'Single A Plus') rating to the Term Loan / Non-Convertible Debenture (NCD) issue of the Company and the Company raised Rs. 300 crore by way of issue of NCDs. As of March 31, 2013, NCDs aggregating to Rs.974.86 Cr were outstanding.
- 7 During the quarter ended September 30 2012, the Company has disposed off four of its subsidiary companies.
- 8 The Company's primary business segment is reflected based on principal business activities carried on by the Company. The Company operates in one reportable business segment i.e. "Project Advisory which inter alia includes Real Estate/ power / infrastructure / other Projects Advisory and Construction & Development of infrastructure/real estate Projects" and in one geographical segment i.e. within India.
- $9 \ \ \text{Figures for the prior period} \ / \ \text{year have been regrouped and} \ / \ \text{or reclassified wherever considered necessary}.$

Registered Office: F-60, Malhotra Building, 2nd Floor, Connaught Place, New Delhi 110 001.

FOR AND ON BEHALF OF BOARD OF DIRECTORS

Place: New Delhi
Date: April 25, 2013

Karan Singh Khera
Director